Dear Mr. Wilson:

Because of our wide reach on the Global Province (www.globalprovince.com), sundry Canadians have passed along your comments as well as some of the briefing materials on your panel. As a friendly neighbor, let me just give you a couple of observations.

The fact is, we would contend, most enterprises in the developed countries have not made the leap into the new 21st century global business world. It demands an eintrely new business model. We have lightly touched on this in a number of places. For instance, our "Free Association" gives some hints., Kindly see http://www.strategyworld.org/index.php?s=Dunk&searchbutton=Go%21, If Canadian businesses cannot make the leap individually, broad policy changes will make little difference.

Nonetheless, government policy can remedy the thrust of business which is not largely opportunistic, rather than strategy. Tax and regulatory policy generally does not favor investment and innovation. we have hinted at that in Forecast: Not So Good. http://www.conference-board.org/articles/atb_article.cfm?id=405---in a recent essay we did for the Conference Board.

Best wishes

WP Dunk
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